



MEDALLION
ASSOCIATES

MEDALLION ASSOCIATES IS A REAL ESTATE INVESTMENT
FIRM WITH A GLOBAL BUSINESS NETWORK.



THE VISION

Our vision is to add exceptional value to the real estate industry at large through our professional competency and business networking to achieve sustainable growth and profitability.



OUR VALUES

Professionalism

We are a company of skilled professionals and experts with proven track records. Our structure and systems defines our operational excellence which promises efficiency at all levels.

Integrity

We deal with integrity. Our internal and external working relationships are based upon mutual respect and complete transparency.

Accountability

Accountability flows through our entire value chain within the corporation. Every single function at Medallion Associates has well defined performance metrics and stringent principles to achieve perfection in everything we do.

Innovation

Our driving force and competitive edge is our ability to continuously innovate and challenge the norms. Our investment propositions are differentiated due to our creative deal structures and unique commercial strategies.

Courage

It needs courage to defy the limits and reach the apex of success. We are here to lead.

CORE BUSINESS

Medallion Associates is a real estate investment and advisory firm, headquartered in Dubai, UAE. The firm targets exclusive real estate developments for investment and consulting opportunities in both the private and public sector. Our services include private equity placement, fund raising, joint ventures, asset management, selling real estate through our distribution channels and real estate marketing.





BUSINESS NETWORK

Medallion Associates has been able to assemble a large network of private investors, institutional investors, investment funds and private offices. The relationships have been built and retained for many years. Our ability to access and directly approach our high net worth clients reflects our power to market and promote real estate projects.

REAL ESTATE INVESTMENT

Medallion Associates has developed a variety of investment structures for real estate projects. Both direct and indirect investments can be made into prime lands, master developments, mixed use projects, healthcare facilities, retail and entertainment arenas, commercial buildings, hospitality sector, low cost housing, green buildings, trophy assets and new concepts.

Medallion Associates have the capability to form dedicated investment funds, SPVs and Trusts depending upon the investment proposition. Our due diligence and marketing research functions conduct thorough feasibility studies to reduce and mitigate the risk. Our focus is to protect the interest of our investors and ensure a profitable exit.



ADVISORY

At the core of Medallion Associates is our advisory and consulting services. The large scope of our advisory services encompasses the entire lifecycle of a real estate development from its inception to handover and

Our consulting services are always backed with exclusive market research data wherein we have strategically partnered with the top research firms globally. Within the domain of real estate, we offer financial, sales, marketing and investment advisory services to real estate developers. Moreover, our investors can also benefit from our advisory services where in we can manage their investments through our asset management division.





We are all about winning and adding value in every thing that we do through continuous improvement, dedication and hardwork.



ASSET MANAGEMENT

Medallion Associates offer bespoke asset management solutions. Our asset management capabilities include fixed income, convertible bonds, equities, multi-asset, alternatives and impact. In each area we have carefully developed real estate investment approaches that we believe are best suited to meet investors' objectives in today's real estate landscape. We organize our investment professionals into independent investment boutiques thereby allowing them the freedom to focus on delivering risk-adjusted returns in their specialist area.

Our asset management team provides research, investment strategies, due diligence, investment structuring and advisory services with a global mandate.

PRIVATE EQUITY

Medallion Associates has a dedicated private equity placement division. We conduct thorough due diligence, company evaluation and calculate the commercial forecast of real estate companies. Placements are done through a variety of strategies including buyouts, mergers and acquisition. Our portfolio includes raising funds for multiple real estate projects and companies globally with a history of profitable exits.





DISTRIBUTION CHANNELS

Medallion Associate is engaged with global real estate agencies to facilitate cross border bilateral investment. Some of the prime brokerage firms having professional business development teams have exclusive agreements to promote the investment propositions from Medallion Associates. Our clients benefit from our geographic reach and access to investors globally through our distribution network.

REAL ESTATE PORTFOLIO

Our firm is focused in the real estate sector. Within the sphere of real estate, our interests are in residential, commercial and mixed use development including master developments and communities. It further expands into related sectors including healthcare, hospitality, warehouses, retail, malls, schools, universities, government buildings, low cost housing, farms, green projects and more.





GLOBAL NETWORK

UAE | INDIA | PAKISTAN | CHINA | RUSSIA | GCC UK | CANADA | USA | AUSTRALIA |
BRAZIL NORTH AFRICA | EAST AFRICA | SOUTH AFRICA



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